- Late Correspondence related to Administrative Report No. 23-068 Cannabis Retail Temporary Use Permit for Approval. To The City of Whistler,

Herbal Dispatch Inc. is in strong support of the consideration of Seed & Stone's Temporary Use Permit at Unit 4 - 4122 Village Green, file number TUP00110.

We strongly believe that Seed & Stone's intention to operate a licensed cannabis retail complies with all regulation and bylaws outlined by the City of Whistler and will adhere to the spirit and letter of the law to ensure that the community's safety and immaculate image remains are the forefront throughout its operations.

Seed & Stone's presence in the community of Whistler will bring added value to neighbouring storefronts and provide revenue to the municipality, province, and federal government.

In addition, Seed & Stone will be a stepping stone in the elimination of grey market cannabis and provide patrons with a reliable and Health Canada approved cannabis source and removing cannabis access to minors.

We would like to thank the City of Whistler for taking the time to review our letter of support and look forward to a favourable consideration of Seed & Stone TUP.

Sincerely,

Philip Campbell

Herbal Dispatch Inc.

To The City of Whistler,

BZAM is in strong support of the consideration of Seed & Stone's Temporary Use Permit at Unit 4 – 4122 Village Green, file number TUP00110.

Having worked closely with Seed and Stone since our inception, we strongly believe that Seed & Stone's intention to operate a licensed cannabis retail complies with all regulation and bylaws outlined by the City of Whistler and will adhere to the spirit and letter of the law to ensure that the community's safety and immaculate image remains are the forefront throughout its operations.

Seed & Stone's presence in the community of Whistler will bring added value to neighbouring storefronts and provide revenue to the municipality, province, and federal government.

In addition, Seed & Stone will undoubtedly provide a steppingstone towards the elimination of grey market cannabis and provide visitors as well as residents of Whistler with a safe, reliable and Health Canada approved cannabis source by removing cannabis access to minors.

We would like to thank the City of Whistler for taking the time to review our letter of support and look forward to a favourable consideration of Seed & Stone's TUP.

Sincerely,

PAUL GIBSON-TIGH TERRITORY SALES MANAGER - LOWER MAINLAND BC

# **Richard Langevin**

Bear Construction Ltd

PO Box 803, Whistler, BC, VON 1BO

June, 19, 2023

Mayor and Council

RMOW

RE: support for Tyler Mosher, Creekside Cannabis TUP00112

Dear Mayor and Council,

I support the application for several reasons. First would be the need for service in our community. Presently I must go to either Pemberton or Squamish to purchase my CBD gummies.

Secondly, I know Tyler as I worked with him when he was landscaping here in town. I found him to be a reliable contractor and a pleasant person to deal with.

Thirdly, I know Kaori and Raymond and very much appreciate the investments they have made in Franz's Trail. In my opinion the proposed location would add to the ambiance of the area.

Please accept this letter of support from a local.

Best regards,

Richard Langevin President, Bear Construction Ltd

#### Simon Hayes

#35 – 41449 Government Road, Squamish, BC, V8B 0G4

June 19th, 2023

Subject: Letter of Support for Spiritleaf Whistler, TUP 00109

Dear Mayor and Council,

I am writing to express my enthusiastic support for the proposal of Spiritleaf Whistler, located at 103-2011 Innsbruck Drive, Whistler, BC, under Temporary Use Permit (TUP) 00109. I firmly believe that allowing this cannabis store to operate in our community would have numerous benefits for both the residents and the local economy.

Firstly, Spiritleaf Whistler has demonstrated a strong commitment to responsible and professional cannabis retailing. They have a proven track record of adhering to strict regulatory standards, ensuring the safety, security, and well-being of their customers. This responsible approach to cannabis sales will contribute to the overall image and reputation of Whistler as a community that embraces legal and responsible cannabis use.

Secondly, the presence of Spiritleaf Whistler would offer residents and visitors a reputable and reliable option for accessing legal cannabis products. By providing a convenient location within our community, Spiritleaf Whistler would contribute to harm reduction efforts by diverting consumers from illicit sources towards regulated and quality-controlled cannabis. This, in turn, promotes public safety and reduces the potential risks associated with illegal cannabis trade.

Moreover, the operation of Spiritleaf Whistler would have a positive impact on our local economy. By creating jobs and generating tax revenue, the store would contribute to the growth and prosperity of our community. This additional economic activity would help support other local businesses and services, fostering a vibrant and sustainable economy.

Furthermore, Spiritleaf Whistler has expressed a commitment to community engagement and social responsibility. They have demonstrated a willingness to collaborate with local organizations and initiatives, further strengthening the social fabric of Whistler. Through various educational and outreach programs, Spiritleaf Whistler has the potential to become an integral part of our community, promoting responsible cannabis use and supporting local initiatives.

In light of these factors, I respectfully request that you grant Spiritleaf Whistler the necessary support and approval to operate under TUP 00109. Their reputation for responsible retail practices, dedication to community engagement, and potential economic benefits make them a suitable candidate for providing regulated cannabis products in our area.

Thank you for your time and consideration of this matter. I trust that you will make a decision that aligns with the best interests of our community. Should you require any additional information or if there is anything else I can do to support Spiritleaf Whistler's application, please do not hesitate to contact me.

Yours sincerely,

Simon Hayes

I strongly **oppose** the issuance of TUP for a Cannabis business in Creekside.

I am against having a Cannabis store in Creekside as it is absolutely the wrong location for this type of business for several reasons:

1. Whistler, and in particular, Creekside is a family vacation destination. There are many families who stay at the properties at Creekside. No family wants their children or teens to be exposed to a Cannabis store on their way to the grocery store or when they are dropped off for the kids ski school that is located there. Parents will not want to walk past the Cannabis store on their way to the Creekside Market and they would certainly hesitate to let their kids go on their own to the Creekside market to pick up treats after skiing which takes away from the kids' vacation fun.

2. There is a children's playground just around the corner from the proposed location. Many municipalities are putting in rules to not allow drug use in public parks where kids are playing. So why would council even consider allowing a Cannabis store in such close proximity to a playground?

3. Whistler promotes itself as a healthy, smoke free environment and smoking is not allowed on the mountain or in the lift lines. Having a Cannabis store in Creekside is completely counter to the image of "healthy and smoke" free.

4. Many countries have not legalized cannabis and likely many of the guests who stay with their families in the properties in Creekside come from some of these countries. Those guests will be dismayed to see a Cannabis store right in the middle of Creekside. Once this becomes known, they will very likely choose to book their vacation in another location which will hurt the overall business in Creekside and Whistler.

5. I don't want to walk by a cannabis store on my way to the Creekside market to shop. Much as I really like the market and we support it as much as we can, I will not shop there if there is a cannabis store right outside.

6. Many people drive to Whistler to ski for the day and park at Creekside. Having a cannabis store right by the parking lot will likely cause an increase in drivers who decide to consume some cannabis and then drive back on the highway to Vancouver leading to an increase in accidents on the highway.

Thank you for providing the opportunity for us to provide input on this issue. We own a unit in Legends, 202-2036 London Lane, Whistler.

Please **vote no** to issuing a TUP for a cannabis store in Creekside. There is absolutely no valid community or business reason for there to be such a store in Creekside.

Anne Christiansen 9157 Pauleshin Cres Richmond, BC V7E 5L4 Alex Tavuchis 8408 Read Alley Whistler BC June 19 2023 Subject: Letter of Support for Spiritleaf Whistler, TUP 00109

Dear Mayor and Council,

I am writing to express my enthusiastic support for the proposal of Spiritleaf Whistler, located at 103-2011 Innsbruck Drive, Whistler, BC, under Temporary Use Permit (TUP) 00109. I firmly believe that allowing this cannabis store to operate in our community would have numerous benefits for both the residents and the local economy.

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Secondly, the presence of Spiritleaf Whistler would offer residents and visitors a reputable and reliable option for accessing legal cannabis products. By providing a convenient location within our community, Spiritleaf Whistler would contribute to harm reduction efforts by diverting consumers from illicit sources towards regulated and quality-controlled cannabis. This, in turn, promotes public safety and reduces the potential risks associated with illegal cannabis trade.

Moreover, the operation of Spiritleaf Whistler would have a positive impact on our local economy. By creating jobs and generating tax revenue, the store would contribute to the growth and prosperity of our community. This additional economic activity would help support other local businesses and services, fostering a vibrant and sustainable economy.

Furthermore, Spiritleaf Whistler has expressed a commitment to community engagement and social responsibility. They have demonstrated a willingness to collaborate with local organizations and initiatives, further strengthening the social fabric of Whistler. Through various educational and outreach programs, Spiritleaf Whistler has the potential to become an integral part of our community, promoting responsible cannabis use and supporting local initiatives.

In light of these factors, I respectfully request that you grant Spiritleaf Whistler the necessary support and approval to operate under TUP 00109. Their reputation for responsible retail practices, dedication to community engagement, and potential economic benefits make them a suitable candidate for providing regulated cannabis products in our area.

Thank you for your time and consideration of this matter. I trust that you will make a decision that aligns with the best interests of our community. Should you require any additional information or if there is anything else I can do to support Spiritleaf Whistler's application, please do not hesitate to contact me.

Yours sincerely,

Alex Tavuchis

To The City of Whistler,

Adastra Labs is in strong support of the consideration of Seed & Stone's Temporary Use Permit at Unit 4 – 4122 Village Green, file number TUP00110.

We strongly believe that Seed & Stone's intention to operate a licensed cannabis retail complies with all regulations and bylaws outlined by the City of Whistler and will adhere to the spirit and the letter of the law to ensure that the community's safety and immaculate image remains are the forefront throughout its operations.

Seed & Stone's presence in the community of Whistler will bring added value to neighbouring storefronts and provide revenue to the municipality, province, and federal government.

In addition, Seed & Stone will be a stepping stone in the elimination of grey market cannabis and provide patrons with a reliable and Health Canada approved cannabis source and removing cannabis access to minors.

We would like to thank the City of Whistler for taking the time to review our letter of support and look forward to a favourable consideration of Seed & Stone TUP.

Sincerely,

Brad Nishimura

Adastra Labs



June 20, 2023

#### Re: This is Cannabis - Whistler Chamber of Commerce Membership

Dear Mayor and Council,

The Whistler Chamber of Commerce is pleased to provide this letter to confirm that This is Cannabis is a member of the Whistler Chamber in good standing.

The Whistler Chamber is a welcoming not-for-profit, member-driven organization that is committed to helping our members achieve business success. Our vision is to see thriving businesses in a resilient mountain resort community. Representing around 700 members, the Whistler Chamber helps our members achieve business success through access to resources, services and programs that support talent development and successful business operations.

This is Cannabis owners Ryan Bauer and Cody Les have been active participants in recent Whistler Chamber events, attending and supporting various events to connect with the business community.

Yours faithfully,

150WQKQL

Louise Walker Executive Director Whistler Chamber of Commerce

Dear Council Members:

First, thank you for notifying the homeowners of the permit application by "This is Cannabis".

As homeowners, skiers, and parents, I'd like to encourage you NOT to approve this permit.

The main reasons:

• The presence of Cannabis retail increases property and other non-violent crimes in the area

o Two separate very detailed studies, one by University of Colorado in Denver, another by City University of New York, found that there were clear increase in crimes in the vicinity of cannabis/marijuana retailers.

o These two studies are more credible than other studies as both studies compare the crime rates BEFORE and AFTER the legalization and the establishment of cannabis retailers in the neighborhoods (the first study compare 2 years before and 1 year after, the second studies compare 3 years before and 3 years after)

o Links:

https://news.ucdenver.edu/do-marijuana-dispensaries-increase-neighborhood-crime/

https://www.jjay.cuny.edu/news/sales-recreational-marijuana-denver-found-increase-some-nonviolent-crime

o Quote: "We found that neighborhoods with one or more medical or recreational dispensary saw increased crime rates that were between 26 and 1,452 percent higher than in neighborhoods without any commercial marijuana activity," notes Lorine A. Hughes, PhD, associate professor in the School of Public Affairs at the University of Colorado Denver, who led the study.

o Quote: "The study found that street segments with recreational dispensaries saw no changes in violent, disorder, and drug crime, but experienced significantly higher levels of property crime."

• Any increase in crime in this area will impact kids, families, and the reputation of the whole of Whistler.

o Hilton is located right by Skiers Plaza, the main access point to both Whistler and Blackcomb mountains, and where majority of Whistler visitors congregate

o This is currently a very safe area where kids come and play without much supervision, skiers park their gears to visit shops and restaurants without worries, parents feel safe sending their kids to ski school and pick them up later after class, and so on

o Any increase in crime in this currently very safe zone will become glaringly obvious and will likely make news

o Obviously any increase in crime will impact us as parents and homeowner at Hilton, but in a larger picture, the reputation of the whole of Whistler is at stake as well

For reference, we are from San Francisco, possibly one of the most liberal cities there is, and we also see the same issue here, firsthand.

Sincerely,

Name: Ed Komo

Mailing address: 1770 25th Ave, San Francisco, CA 94122

Greetings,

We are owners at the Westin Whistler and would like to STRONGLY OPPOSE the issuance of a TUP for Cannabis retail in Whistler Village. Although we understand this will provide revenue to the local economy, the location is too close to areas used by families with small children and where ski school congregates in the mornings and afternoons. Unlike alcohol, where effects would not be felt by bystanders, use of cannabis in the smoked form clearly can affect bystanders whether they are of legal age to purchase the substance or not.

We appreciate the opportunity to voice our concerns.

Best regards,

Jasmine and Colin Daniels

Westin Whistler Owners

7231 Interlaaken Dr SW

Lakewood, WA98499

## June 18, 2023

# Resort Municipality of Whistler VIA EMAIL

## Dear Megan and John

Thank you for your kind assistance during the entire cannabis application process. I have read the report in its entirety and read every package that was submitted to the RMOW. While I appreciate the work done, I have found a number of inconsistencies in grading of each criterion. These applications took a great deal of time, energy, effort, and expense, and I find it extremely challenging to not be consistent, and then recommend one application over another, especially that appear to be extremely close. I am hopeful that with further consideration, the planning department will recognize that this requires further consideration, and include chance for council to review, and listen to presentations by each applicant to provide a more transparent process. I have given examples below where there seems to be arbitrary and inconsistencies.

In our village zone, This is Cannabis had 3 "Partial" grades and Inspired Cannabis had 4 "Partial" Grades. Thus, the grading of these applications is extremely close and it is very important to choose which applicant are going to be recommended to Council.

Our application got a "Partial" Grade on the following:

1) Relationship with or support for Community Organizations

Our application included several organizations that we would support and committed to preserving a yearly budget and volunteer time within the RMOW. It appears we were given a "Partial" grade because we did not write a specific dollar value that we would commit even though we outlined clearly that we are very supportive for Community Organizations.

We operate stores in a few other municipalities, and to date have donated as follows:

\$10,000 in Courtenay for help with Homelessness \$10,000 to Nanaimo for help with Housing Affordability \$20,000 to Delta to help with Policing.

In addition, we have matched tips/contributions from our staff of approximately \$15,000 to support local community initiatives such as the food bank. We have provided ongoing paid days to our employees to go around the neighbourhoods and clean up the garbage at places like Kits Beach.

Thus, I am interpreting that it appears the only reason we received a "Partial" Grade is because we were not specific in the dollar value of how much we were committing. Not giving a specific dollar value should not result in a "Partial" Grade. Our commitment to supporting Community Organizations was outlined and clear. We are 100% committed to this initiative and accordingly should be provided full marks. On page 20 of our application, we clearly outlined partnering with the Whistler Chamber of Commerce and the SLCC.

On page 33, we again outlined volunteer days to our employees. These volunteer days are meant to support community organizations within the RMOW.

On page 33, we outlined aiding the Whistler Food Bank and the Coats for Kids Program.

On page 37, we outlined working with the SLCC and maintaining an Indigenous engagement policy, including our commitment towards Indigenous employment, use of Indigenous suppliers, etc. Moreover, we discussed scholarships and grants with the SLCC.

These were specific examples of our commitment towards supporting local Community Organizations.

In Appendix C of the Evaluation Criteria, all the above items were not mentioned.

TUP00110 Seed & Stone application received a "Check" as they indicated that they would donate 5% of revenue split between the SLCC and Whistler Blackcomb Foundation. How does Seed and Stone receive a "Check", and we receive a "Partial" when we committed to 2% of our revenues to SLCC also plus preserving a yearly budget and volunteer time within the RMOW on top of the items I have outlined above?

2) Leadership on sustainability and climate action, with additional reference to Whistler's Climate Action Big Moves Strategy, and Zero Waste Action Plan

Based on review of all applications, we did not offer delivery at this store and thus all applicants that mentioned deliveries will be completed by e-bike or by walking received a "Check". For example, TUP000109 received a "Check" as they mentioned Deliveries will be handled by bike or EV. However, in lieu of mentioning delivery given we are not doing it, we identified several points that other applicants did, who in turn received a "Check" v Partial.

Moreover, in Page 31 of our report, we stated that Inspired will engage with Whistler Centre for Sustainability to support their mission of inspiring and facilitating effective conversations and planning for a better world. This was a specific action item that we are committed to doing.

3) Contributions to local economic development and overall character that promote a four-season family-friendly resort destination.

TUP00114 received a "Check" for this section. As per Appendix C, the following was written by them to receive a "Check":

• Increasing foot traffic within Village North

- On Page 19, we indicated that Inspired can attract tourists and help support local businesses such as hotels, restaurants, and other retails stores. Consequently, this can help stimulate the local economy and provide new opportunities for small business owners.
- This is the same point as TUP00114, yet it receives a full check v Inspired provided a partial
- 0
- Establishing store design and operating protocols that ensure no minors enter the premise. We opened our first licensed retail store in May 2020, with several stores subsequently, and have never received infraction after 3+ years of operations in 16 stores in 3 different provincial jurisdictions. We take this responsibility very seriously.
  - On Page 12, we discuss training which includes responsible sales practices to prevent sales to minors.
  - On Page 23, we discuss implementing safety protocols to ensure that only adults are purchasing cannabis products and to prevent any illegal activity.
  - On Page 23, we discuss no visibility of product from the exterior so minors cannot view the cannabis from the exterior.
  - On page 39, we discuss our location and store design to ensure no minors enter the premise.
  - On page 44, we discuss how the location is very discreet and not accessible for youth.
- Inclusive hiring practices
  - On page 19, we discuss providing employment opportunities for people with a range of skill sets and backgrounds.
- Erode market shares for black market operators.
  - On page 19, we discuss reducing illegal drug activity and associated crime.
- Tax Revenues and local employment opportunities:
  - On page 19, we discuss job creation which can support local communities.
  - On page 31, we discussed increased tax revenue.
  - On page 31, we discuss job creation again for local residents.

Given that we covered off all the points that TUP00114 had done, we received a "Partial" and they received a "Check". This appears to be arbitrary and inconsistent.

TUP000109 received a "Check" for this section. As per Appendix C, the following was written by them to receive a "Check."

- Applicant is committed to operate in a responsible and ethical manner and being a positive member of the community.
- Committed to responsible consumption and keeping access away from youth.

How does TUP000109 receive a "Check" for this section compared to our response? We addressed all the items that TUP00109 did as well as TUP00114 and still got a "Partial".

I recognize that evaluation these applications is not easy but above for the three areas which I am confident that we should have received a "Check" vs a Partial. This would have changed Appendix D, putting our application ahead of others and only one being recommended

Given the above information, it is our request for the following:

- 1. Ask for a re-evaluation of the three criteria mentioned above.
- 2. If Staff feel we have met the criteria and both applications are close, recommend both applications for Council for consideration. Allow us to go through the process and present to Council for them to vote.
- 3. If Staff feel that both TUP000106 and our application are close and given there is no application in Nestor's, allow two sites in the Village which will spread the customers and traffic flow as well.

Thank you.

Jesse Dhami, CA, CPA President and Co-Founder Inspired Cannabis Co

**RMOW Planning Department** 

Property Reference 202A 2036 London Lane Whistler, BC Folio 504369.004

To Whom it may Concern,

Thank you for the opportunity to comment on this application for a retail cannabis in Creekside Village. I will get to the point. **Just say no**.

1. Whistler and particularly the Creekside area promotes itself as a family friendly smoke free resort. Completely inconsistent with a cannabis dispensary.

2. The parking lot that serves the proposed location is designated as the drop off for 'Whistler Kids'. Completely inconsistent with a cannabis dispensary.

The Creekside Market – food market is within 30M of the proposed location that serves the entire Creekside area. I do not want to walk past a cannabis dispensary to go grocery shopping.
The applicants selected this location due to the proximity of the BCLDB in the same complex and will likely attempt to draw parallels in their application but there is a big difference. Customers of the BCLDB take their product home. They do not crack a bottle of

wine that they just purchased and sit around the gas fireplace near the children's playground and consume it. Not so with cannabis customers who are prone to 'light up' upon exiting the dispensary. Rolling fatties around the fireplace will be a common practice if this application is approved.

People come to Whistler for the clean air and fantastic recreation. Why would the planning department seek to destroy Whistler's reputation by allowing a cannabis retail location in Creekside?

## Just say no on file TUP00112.

Best Regards, James Fairweather 9157 Pauleshin Cr. Richmond, BC V7E 5L4 TO: Members of Council FROM: Kathy Yip, unit 957, 4090 Whistler Way, Whistler, BC V8E 1J3 (c/o Ms. Lindy Chapman) RE: TUP00106-TUP for "This is Cannabis" DATE: 19 June, 2023

Dear members of Council,

I am writing to strongly oppose the establishment of a cannabis retail business at the Hilton Hotel. With the convenience of the cannabis store, the number of people smoking cannabis in the Mountain Square and vicinity will be markedly increased.

Just imagine, after a glorious healthy day of skiing in the majestic mountains of Whistler, one gets down from the lifts and is on the way back to one's accommodation, instead of continuing to enjoy the fresh mountain air, one is greeted instead by the stench of cannabis! What a horrible end to an otherwise perfectly enjoyable day! There is no escape too as the Mountain Square and Village Stroll is the necessary way to return to the accommodation for the majority of the skiers.

One of the attractions of the Whistler resort is the vibrant apres-ski atmosphere at the bottom of the lifts. Especially on a sunny day, it is most pleasant to sit in one of the outside patios at the bottom of the lifts and enjoy a relaxing drink with family or friends. However, it will only take a few people smoking cannabis to drive away a lot of the patrons as there will be a most repulsive and pungent smell of cannabis smoke permeating through the air! Also, not many people would appreciate inhaling second hand cannabis smoke. Alcohol when consumed in moderation will usually have no significant adverse behavioural effects in most people. However, when added to the psychogenic effects of cannabis, one would anticipate there will be more people with boisterous behaviour, making it uncomfortable for other patrons.

Schools and parents have always spent an enormous amount of effort to warn children against taking drugs. Witnessing a congregation of cannabis smoker in a place that the children associate with healthy exercise and fun, will definitely set back the work that schools and parents have done in encouraging children to stay away from drugs.

In summary, having a cannabis store in the Hilton hotel will have a lot of negative repercussions:

1. The reputation of Whistler as a world class resort will be diminished as it becomes a stinky resort due to the expected increase in the number of people smoking cannabis in the vicinity of the Hilton. Therefore, the popularity for skiers will decrease which will lead to a decrease in business for Whistler.

2. The business of the bars and patios at the bottom of the lifts will also suffer due to the pungent odour of cannabis smoke.

3. Whistler's reputation as a family resort will also be tarnished. This will also decrease the business for Whistler.

4. If there is a business decline at the Whistler, the real estate price will also be negatively affected.

Therefore, I would like to re-iterate my strong opposition to having a cannabis store at the Hilton.

Respectfully submitted,

Kathy Yip

Hello Council,

My name is Mackenzie Longhi and my address is 450 Westview St, Coquitlam, B.C. V3K 6C3.

I am writing to you to express my support of THC and their application to expand to Whistler.

As a business they have gone above and beyond to ethically contribute to their community, in addition to providing legal cannabis to their clients. Their consistency in garbage pick up and removal surrounding their store fronts, their charitable foundation that gives back to youth wanting to access sports, and the hosting of safe community events that provide free food and support local businesses make them a positive addition to any community.

Their staff and owner are incredibly respectful, considerate, and knowledgeable. I have worked in various legal dispensaries and none of them have worked as hard in collaborating with their neighbors and city as THC has. I can say with confidence that you will not regret approving their application.

Thank you for your consideration.

All the best,

Mackenzie Longhi

I write to you today to provide some insights from the perspective of a prospective applicant whom considered leasing and applying for a cannabis license at 201 – 4293 Mountain Square.

There were two primary reasons that we decided to not pursue an application at this location:

#### 1) Sustainability/Viability of the business at this location

In our assessment, we quite simply did not believe that we would be able to achieve 200 customers per day on average. Without this amount of foot traffic, it was our view that this business would not be sustainable in the long term and that we would have difficulty in fulfilling our commitments to the RMOW.

Profit & Loss: Scenario Analysis (000's)								
	S	cenario 1	Sc	enario 2	Sc	enario 3		
Revenue							Comments	
Sales	\$	5,000	\$	4,000	\$	3,000		
COGS	\$	3,500	\$	2,800	Ş	2,100	Estimated at 70% of Sales Revenue	
Gross Profit	\$	1,500	\$	1,200	Ş	900		
Expenses								
Rent	Ş	511	Ş	511	Ş	511	Estimated at \$165/sqf @ 3000 sqf	
Grant	\$	100	Ş	80	Ş	60	Estimated at 2% of Topline Revenue	
Scholarship	Ş	50	Ş	50	Ş	50		
Wages	\$	250	Ş	250	Ş	250	Based of Living Wage Commitments	
Employee Housing	Ş	50	\$	50	\$	50		
Service Charges	\$	38	\$	30	\$	23		
Professional Services	\$	10	\$	10	\$	10		
Office and Admin	\$	5	\$	5	\$	5		
Dues and Subscriptions	Ş	5	\$	5	\$	5		
Insurance	Ş	8	Ş	8	Ş	8		
Internet and Utilities	\$	5	\$	5	\$	5		
Total Expenses	\$	1,031	\$	1,003	\$	976		
Profit	\$	469	\$	197	\$	(76)		
Average Customer Spend	\$	0.05	\$	0.05	\$	0.05	Based on \$50 per customer	
Number of Annual Customers		100,000		80,000		60,000		
Number of Daily Customers		274		219		164		

#### 2) Feedback we received from adjacent businesses whom voiced their concerns

As part of our consideration of this location, we engaged with several of the adjacent businesses. It quickly became abundantly clear to us that many of these businesses were opposed to the notion of a cannabis store moving into their building.

I trust this information will be useful in making decisions that have the best interest of the RMOW in mind.



My name is Nik Fabisiak, 736 e 61ave Vancouver BC V5X2C2

as a former cancer payient, THC has been invaluable to my health and well being as a trusted source of information and high quality cannabis products.

As a frequent visitor to Whistler, it would be great to know I can access a trusted company for my pain relief while Im staying in whistler.

I hope this email finds you well,

My name is Oliver Fletcher, and I have been a resident of British Columbia for over 30 years.

I am writing to show my full support for THC Canada's application to do business in Whistler, BC, a town in which I have lived, and cherish very closely to my heart.

It is with full confidence, and sincerity when I say that a THC Canada location in Whistler, would absolutely set the bar for responsible, ethical, and legal cannabis distribution, in one of Canada's most beautiful and sought after places.

The things I have seen THC Canada's founders do for the community are unparalleled - From providing free food to the community on their own dollar, to petitioning and putting into action the construction of Basketball Courts in low socioeconomic neighbourhoods.

Taking everything I know about this company into consideration, the community would be doing itself a disservice by denying THC Canada's application to operate. In a market where cannabis dispensaries are inevitable, why not give permission to operate to the companies like THC Canada, that continue to operate at the absolute highest standard, in an ever changing industry.

Thank you for considering my opinion on the matter.

**Oliver Fletcher** 

501-884 Bute St

Vancouver BC

V6E 1Y5

Canada

Hi, i'm emailing you guys regarding THC Canada which i'm a big follower since a couple years now.

THC would bring so much joy to the city of Whistler not only because they're super knowledgeable, but because of their positivity they bring in every occasion you talk to them, share a word, their "hustle" or effort they spend in the everyday, to get better, to make friendships with the clients, which come to be part of something bigger as a big family.

THC Canada helps the growing of a city, they're more than a brand. It's a movement and people seem to like it a lot!

Forbes link: https://www.forbes.com/sites/amandasiebert/2020/09/22/dank-bodega-makes-next-doordispensary-canadas-first-independent-cannabis-destination/?sh=25c11a1522a5

I hope my words will contribute to make this a better world.

My sincere regards,

Philip Aceval Da Silva



Québec, Canada.



Whistler Off Road Cycling Association

PO Box 308

Whistler BC VON 1B0

June 3, 2023

To Whom It May Concern:

## This Is Cannabis / WORCA Sponsorship

This letter confirms that This Is Cannabis met with WORCA in February 2023 to discuss ways that they can support WORCA. If they are successful with their Whistler retail store application, they have agreed to the following support:

- Annual contribution of \$1,000 to become a Silver level WORCA Sponsor.
- Getting their staff to attend some WORCA volunteer trail nights.
- Considering other sponsorship opportunities such as WORCA Toonie Rides.

WORCA relies on the support of local businesses to run community events such as the weekly volunteer Trail Nights and Toonie Rides and we look forward to receiving support from This Is Cannabis if they end up operating in Whistler.

Sincerely,

Trevor Ferrao WORCA Executive Director

Wyatt McMillan

309-10851 Mortfield Rd, Richmond, BC

V7A 2W1

Good evening. I am emailing regarding THC. I just wanted to share a few words based on my experience with THC and why I feel this store would benefit your city.

My first experience at THC was honestly outstanding. The staff upon entering were extremely helpful. My parents who know nothing about cannabis, left with a new outlook on it.. I honestly think someone who is new to Canada or the province such as my self would benefit a great deal by visiting this store. Thank you for taking the time to read my email. Adele Horn

122 West

212-2059 Lake Placid Road Whistler, BC V8E 0B6

June 20, 2023

Mayor and Council Resort Municipality of Whistler 4325 Blackcomb Way Whistler, BC V8E 0X5

RE: Support for Tyler Mosher, Creekside Cannabis Temporary Use Permit Application TUP0012

Dear Mayor and Council,

I am writing to support the Creekside Cannabis TUP00112 application.

As a local business owner in Creekside, we really need businesses that are locally owned companies are care about the Village.

The concept in the Creekside Cannabis application is well thought out and will fit in with the neighbouring businesses.

We are aligned with the design concept presented in the TUP and see it as complimentary.

We believe Creekside Cannabis will bring more people to the Franz's Trail retail area which benefits all the neighbours here.

I recommend supporting the Creekside Cannabis location in Creekside.

Best Regards,



Adele Horn

Brady Loewen 1338 Rose Abby Drive West Kelowna, BCV1z 3Y8

June 19, 2023

RE: RMOW's Cannabis Retail Temporary Use Permit

Dear Honorable Mayor and Council,

I would like to thank-you for the opportunity to comment on the RMOW's cannabis retail temporary use permit approval. I have been involved in the cannabis retail industry for over 3 years as an owner and consultant.

My first comment is regarding the location of Staff's recommended applicant TUP-00106 in the Village Centre Permit Area.

Staff states in their summary of TUP-00106 - "There are some nearby uses that serve families and youth, including a children's clothing store and an indoor recreation business sharing the same corridor access."

Furthermore, staff's summary of the 47 written comments received from public input in regard to Council's consideration of a Cannabis Retail TUP lists the top concern from the public as "Cannabis retail should not be approved in proximity to areas frequented by young children and families, including drop-off locations, ski school, indoor and outdoor recreation, grocery stores, and restaurant patios."

The RMOW also received 3 letters from business owners, professionals and residents expressing this exact concern about the location of applicant TUP-00106.

My ask of the Honorable Mayor and Council is that you consider these concerns brought forth by the community while making your decision on selecting the applicant for the temporary use permit.

My second, and final comment pertains to the current economics of the Cannabis Industry. There has been a considerable amount of time and resources invested by the RMOW to create a robust application process that ensures the successful applicant(s) will have a positive, sustaining impact on the community. The community impact statement and evaluation criteria highlight the "positive' contribution, but they do not provide insight to a "sustaining" impact.

A glimpse of the current economics of the Cannabis industry from an article posted in the Globe and Mail on June 8, 2023 titled "Cannabis retailer Fire & Flower files for CCAA protection amid losses, brutal industry competition" (<u>https://www.theglobeandmail.com/business/article-cannabis-fire-and-flower-ccaa/</u>)

- "Of all the bankruptcy claims through CCAA last year, 40 per cent were by companies in the cannabis industry..."
- "... shows how challenging the industry is, given the regulatory landscape, high taxes and price compression on products,"
- High lease rates and rent payments are another significant challenge for the industry.

With that brief glimpse into the current economics of the industry, I ask that the Honorable Mayor and Council take the following into consideration:

Current market rents in the RMOW range from \$65-\$160/SQFT or \$4,000 - \$45,000/MTH

- o 50% of applicants are ~500 SQFT or less
- o 2 staff recommended applicants are triple that size
- Average TUP applicant's retail location is 844 SQFT

Has Staff completed a market rent analysis in relation to the square footage of the applicant's location and provided the Council with a summary of projected revenue to just sustain rent?

Additionally, in the agenda package, Staff has provided the council with a summary highlighting each applicant's proposed financial contribution to the community. Has Staff provided Council any financial analysis on the feasibility and sustainability of these commitments relative to the cannabis industry's current economic conditions?

I would like to thank you all for your time and your consideration of my comments, in your selection of the applicant(s) for the Cannabis retail temporary use permit in the RMOW.

Regards,



Hello Council,

My name is Sara Dehier and my address is 6931 Sussex Ave. Burnaby B.C. V5J 3V1.

I am writing to you to express my support of THC and their application to expand to Whistler.

As a business they have gone above and beyond to ethically contribute to their community, in addition to providing legal cannabis to their clients. Their consistency in garbage pick up and removal surrounding their store fronts, their charitable foundation that gives back to youth wanting to access sports, and the hosting of safe community events that provide free food and support local businesses make them a positive addition to any community.

Their staff and owner are incredibly respectful, considerate, and knowledgeable. I have worked in various legal dispensaries and none of them have worked as hard in collaborating with their neighbors and city as THC has. I can say with confidence that you will not regret approving their application.

Thank you for your consideration.

All the best,

Sara Dehier

Dr. Chanel Smythe 110-2059 Lake Placid Road Whistler, BC, V8E 0B6

June 19, 2023

Mayor and Council Resort Municipality of Whistler 4325 Blackcomb Way Whistler, BC V8E 0X5

RE: Support for Tyler Mosher, Creekside Cannabis Temporary Use Permit Application TUP0012

Dear Mayor and Council,

I am writing in support of Tyler Mosher and the Creekside Cannabis TUP00112 application.

My name is Chanel Smythe and I am a medical practitioner at Creekside Health in Creekside Village. I support Creekside Cannabis and look forward to the potential of having them as neighbours. I am born and raised in Whistler and I strongly support businesses that are locally owned and operated.

The concept in the Creekside Cannabis application benefits the look and feel of Franz's Trail, where our business is located. We at Creekside Health are extremely excited to have a wellness look and feel that is symbiotic with many of our services.

We also think that the store will bring in more foot traffic and people to this area of Creekside.

Tyler has a great reputation as a leader recovering from a Spinal Cord injury and Cannabis (CBD) was his plant medicine during his recovery, enabling him to represent Canada in two paralympic games, one here at home.

He has a great reputation as a small business leader as a local for the last 30 years.

I recommend supporting Tyler Mosher and his Creekside Cannabis Location.

Thank you for your consideration.

Warm Regards,

Dr Chanel Smythe

Dr. Chanel Smythe

Hello Council,

My name is Cheyenne Dehier and my address is 6931 Sussex Ave., Burnaby, B.C, V5J 3V1, Canada.

I am writing to you to express my support of THC and their application to expand to Whistler.

As a business they have gone above and beyond to ethically contribute to their community, in addition to providing legal cannabis to their clients. Their consistency in garbage pick up and removal surrounding their store fronts, their charitable foundation that gives back to youth wanting to access sports, and the hosting of safe community events that provide free food and support local businesses make them a positive addition to any community.

Their staff and owner are incredibly respectful, considerate, and knowledgeable. I have worked in various legal dispensaries and none of them have worked as hard in collaborating with their neighbors and city as THC has. I can say with confidence that you will not regret approving their application.

Thank you for your consideration.

All the best,

**Cheyenne Dehier** 

To Whom it May Concern,

I own a unit at Lagoons on Northlands Blvd, used for nightly rentals and as a personal vacation property. I support this application because I think my guests would benefit from the convenience of a cannabis retail store nearby, in the same way they benefit from having all the other retailer businesses nearby. Whistler will benefit from (hopefully) another thriving business and year-round employer.

Thank you for counting my feedback.

Gabriela Oteiza

Dear Whistler Municipal Council,

I'm writing to you today, in support of the application to establish a THC Canada location in the Village North.

As a consumer who also happens to be a BC based tourism and governance professional, THC Canada is the culmination of social and legal responsibility whilst delivering a top standard experience from cultivation to in-store transactions. What sets THC Canada apart from other potential varying contenders is the essence of community that is intertwined with the excellence in innovation of the cannabis industry.

The care in selection of product at the Vancouver location is unmatched in terms of grower reputability, quality, sustainability, and ethical community relations. Bringing a location to the Village North would serve as a compliment to the awe inspiring destination in Whistler. For locals and tourists alike, THC Canada is a front runner in the Canadian cannabis industry. With many awards and accolades in tow that align with my thoughts, I cannot think of many other dispensaries I would prefer to visit upon my travels to Whistler.

Given the limited selection of options in the village itself, visitors often have to rely on out-of-town dispensaries. To bring such an esteemed location such as THC Canada to the village would not only attract cannabis enthusiasts, but casual visitors and locals looking to experience the best of the cannabis products that Canada has to offer right in the heart of Whistler. The passion that went into building the THC Canada brand is evident to any passerby, and it comes across in every arena from customer satisfaction to legal compliance.

I'm more than happy to share additional comments and specificities on my thoughts in support of a prospective THC Canada location in the Village North upon further request.

Kind regards, Isha Bhatti

1607 - 4900 Lennox Ln Burnaby, BC V5H 0G9 Hello Council,

My name is Leah de Torres and my address is 10820 No. 5 Road, Richmond BC.

I am writing to you to express my support of THC and their application to expand to Whistler.

As a business they have gone above and beyond to ethically contribute to their community, in addition to providing legal cannabis to their clients. They are consistent in garbage pick up in their surrounding areas, pioneered a charitable foundation that gives back to youth to help them access sports, and often host safe community events that provide free food and support local businesses. Their initiatives are a positive addition to any community.

Their staff and owner are incredibly respectful, considerate, and knowledgeable. I can say with confidence that you will not regret approving their application.

Thank you for your consideration.

All the best,

Leah de Torres

Rosalyn Salanguit 311-8620 Heather St Vancouver BC V6P3S7

RE: TUP00114 - TUP 'Main Tree THC Cananda Ltd.'

I'm writing in support of of THC's application to Whistler Municipal Council for a new retail cannabis store application at #115-4368 Main Street in the Village North.

I have been a customer of THC since they opened their first store in Vancouver. Originally I was a recreational smoker, then unfortunately got diagnosed with Cancer. During my journey THC was one of my main supports, they ensured I was taken care of and checked in every step of the way. They brought a sense of community to and belonging the area that I now and forever will look at THC as family.

I bring this up because it's a display that from day one they understood that if they wanted to create a presence in the community they had a huge Corporate Social Responsibility to uphold in our area that unfortunately the City of Vancouver neglected - or might have just been oblivious too.

Through the years I've witnessed all the social events they would have on location for the community to come together and get to know one another, I've witnessed them support children in the neighbour when they offered to be the ones to clean the trash around the neighbourhood; usually it's the THC staff with gloves on getting their hands dirty doing it themselves. I've also seen THC and Spencer constantly strive to get a basketball court in the neighbourhood so that children have a safe outdoor space to play.

The actions and considerations that THC has help for our community gave a huge sense of inclusion to the people who live her. Those who carried unconscious biases in regards to cannabis have since witnessed the good that THC has done and given back to to community, and it has help assisted removing any stigma that had a potential to exist.

They are not just a brand, they are leaders and mentors in how any shop should set up store in any community. They are a leading example of the importance of including community in business operation and believe that it will only bring success, belonging, and attract more visitors because of that alone to Village North.

Sincerely, Rosalyn Salanguit Dear RMOW Planning Department,

As a fellow business owner, I am writing to support the application of Inspired Cannabis Co. Their business model and ethics are admirable, and their customer-centric approach sets them apart in the industry.

The company's successful nationwide presence and the CEO's experience in managing pharmacies are clear testaments to their business acumen and operational expertise. With their strong track record, I am confident that they would be a valuable addition to Whistler.

Thank you for your consideration.

Best Regards,

Tony Ciaburri The Pharmacies Est 2005 1684 Commercial Dr Vancouver, BC To the Mayor and council

My name is Rose Garbutt 3278 Arbutus Drive Whistler BC V8E-1B8 604-902-3341 mistywhistler@hotmail.com

I am the operator of Misty Mountain Pizza at 4293 mountain square,

I am asking that you please don't allow a cannabis shop tobe allowed to open beside me. The access would be directly across from my back door a 2 meter span.

For one of many reasons we have finally become a family friendly little corner with a kids bikes and clothing store with high volume sales and lots baby strollers coming this way.

Beaver tails is finally opening next week that will bring lots of baby strollers and families to this location beside me at mountain square , the teenage mountain bikers that we see daily .

The Hilton elevator is just adjacent to the proposed cannibis store that has a lot of elderly and disabled people using it and it is the only elevator these customers can access.

The ski school in the winter gathers in front of the 4293 mountain square daily with 3-years upward and drops the kids off in this area as well.

Another concern for the cannibis store beside us is that it might make it hard for us to hire teenagers with parents not wanting their kids working 2 metres from the entrance to a cannabis store .

We have a language school upstairs , we have two family restaurants above us.

Also most of us don't want to smell pot burning all day long. I know there are other applications with perhaps a better location that doesn't t have to walk thru a family corridor and past strollers moms to buy Cannabis.

Thank you for you consideration on a better location. Rose Garbuit

# Nicholas Davies #7 – 7042 Nesters Road, Whistler, BC V8E 0E2

June 20, 2023

Mayor and Council Resort Municipality of Whistler 4325 Blackcomb Way Whistler, BC V8E 0X5

corporate@whistler.ca, council@whistler.ca and jsakamoto@whistler.ca

RE: Support for Tyler Mosher, Creekside Cannabis Temporary Use Permit Application TUP0012

Dear Mayor and Council,

I am writing to support Tyler Mosher and Creekside Cannabis TUP00112 application.

I have lived in Whistler since 1992. I sat on Council for two terms, was a director of the Whistler Chamber of Commerce for 10 years and participated in or chaired may committees both organizations. In those capacities I have been thinking about the retail sale of cannabis products in Whistler for many years.

Tyler Mosher was a neighbour of mine for many years in Alpine before I moved to Nesters Road. I have known Tyler for over 20 years. Tyler and I were Rotarians together for many years

In 2018 Tyler sold his local business to pursue his MBA and invest into the CBD and Cannabis sector. I am intimately familiar with the diligence he put into his MBA studies and the unimpeachable manner in which he conducted his subsequent business endeavors in the CBD and Cannabis sectors.

Tyler is a leader in the cannabis industry and has many investments from farming to retail and segments in between.

Given my experience as a Municipal Councillor and local businessperson, it is my unreserved opinion that Tyler is an excellent applicant. He has a lot of history with local business professionals, employees and customer experiences within Whistler. In our many conversations it is clear that Tyler W will always be guided by what should be a core principal in Whistler – "What is in the best interest of Whistler?".

Please accept my support for Tyler and his application to open Creekside Cannabis in Whistler

Vourstruk	
Nucriolas Davies /	