

**From:** [Engage Whistler](#)  
**To:** [Jill Brooksbank](#)  
**Subject:** Form Submission  
**Date:** Wednesday, October 16, 2024 6:40:12 PM

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## Form Submission

There has been a submission of the form through your Engage Whistler website.

**Legal Name of Organization**

Whistler Off Road Cycling Association

**Mission | Mandate**

To foster mountain bike experiences and deliver world-class trails.

**Society Registration Number**

36790

**Primary Contact Name**

Trevor Ferrao

**Primary Contact Email**

trevor@worca.com

**Primary Contact Phone**

604-906-0162

**FFS Recipients are eligible to sign up to a three year agreement. Indicate the length of agreement you would prefer:**

3 year

**Operating Costs & Funding Amount Spreadsheet Upload**

- [Operating\\_Costs\\_\\_Funding\\_Amount\\_Spreadsheet.xlsx](#)

**PURPOSE: What services will be provided with the FFS funding? Please describe how they meet the objectives of the policy and how the services align with the OCP?**

Trail maintenance for multi-use trails in Whistler that are used by mountain bikers, hikers, runners and dog-walkers from the local community and visitors.

Sense of Place: WORCA maintains the trails that are the basis of our outstanding recreational offerings.

Environment: WORCA promotes the respect and stewardship of natural areas and exemplifies this in its trail work. WORCA promotes and implements sustainable trail building with a very limited footprint. WORCA does not own or use any machinery – all trails are maintained by hand. WORCA also promotes and highlights responsible recreation and trail access.

Community: Whistler trails are a huge contributor to the health and quality of life of Whistler residents of all ages. All trails maintained are multi-use and available for everyone to use.

Tourism-based Economy: The trails are a huge benefit to both community life and resort visitation. Keeping the trails well-maintained, contributes to the success of many businesses in Whistler (e.g. bike shops, tour operators, hotels, restaurants). WORCA-maintained trails are known as unique world-class trails that attract a huge number of regional and destination visitors.

Specific OCP points that WORCA's services achieve:

9.5. Goal: Continue to maintain, improve and provide a diverse variety of high quality and affordable recreation and leisure amenities and experiences.

9.5.8. Objective: Provide a recreational off-road trail network.

9.5.8.1. Policy: Continue to maintain and protect a comprehensive multi-use recreational offroad trail network.

9.5.8.4. Policy: Develop, implement and communicate trail management programs and infrastructure.

9.5.8.5. Policy: Continue to collaborate with relevant agencies, user groups, stakeholders, local health authorities and the Squamish Nation and Lil'wat Nation regarding recreational trail management and development issues in Whistler and the Sea to Sky corridor.

**Describe how the services funded by FFS in your organization align with any other Corporate Plans and priorities, such as Council's Strategic Priorities, Big Moves Climate Action Plan, the RMOW's commitment to Reconciliation and initiatives to support inclusion, diversity, equity and accessibility?**

WORCA's work aligns with the RMOW's 2023-2026 Strategic Plan, specifically Smart Tourism: preserve and protect Whistler's unique culture, natural assets and infrastructure.

WORCA is also making trails suitable for adaptive mountain bikes e.g. Far Out and Flashback trails in Cheakamus (this project was funded through donations and grants, but ongoing maintenance is now funded through FFS funds).

The WORCA Trail Crew has also run trail maintenance sessions with Indigenous youth (previously through ILSA and in 2024 with the Lil'wat Nation Youth Mountain Bike Program) to enhance their connection with their land and to highlight potential career opportunities for them with WORCA.

**COST-BENEFIT RATIONALE: Why is your organization uniquely positioned to deliver those services; what unique benefits are achieved through delivery of those services by your organization? Please describe the value for money to the RMOW and tax payers.**

WORCA has a very experienced trail crew that knows the extensive Whistler trail network intimately and has provided trail maintenance work to an exceptionally high standard for many years. Both the local community and visitors to Whistler comment on the high quality of our work and express a strong desire for this to continue.

In addition to the paid trail crew, WORCA also facilitates and carries out a huge amount of unpaid volunteer work to maintain the trails. This starts with the leadership and guidance of the 8 volunteer WORCA directors as well as a volunteer Trails Committee. WORCA runs volunteer trail days/evenings every year which engages the local community, spreads awareness about the work required to maintain trails, and provides a lot of valuable work on the trails (1,965 trail work volunteer hours in 2023).

Overall, as a non-profit organization with a lot of volunteer work, WORCA delivers the trail maintenance services at much lower cost than if this work was carried out by the RMOW or another organization.

**IMPLICATIONS: If FFS funding was not available, how would your organization provide the services indicated**

**above; what aspects of those services would be most significantly impacted?**

Without FFS funding, WORCA would not be able to carry out most of the trail maintenance required and the quality of the user experience would deteriorate quickly, as well as becoming unsafe. This would soon lead to complaints from the local community and visitors, all of whom appreciate having access to high-quality recreational trails in Whistler.

**KEY PERFORMANCE INDICATORS: If FFS funds are provided to your organization, what metrics will your organization track and report to highlight the outcomes or impacts of the FFS?**

WORCA will continue to provide a detailed breakdown of the trail work completed using FFS funds. Our Lead Trail Builder will also continue to provide weekly reports with photos to highlight the work done. These weekly trail reports are posted on the WORCA website, in our weekly newsletter and on our social media channels.

**Financials Upload**

- [WORCA\\_Operating\\_Budget\\_to\\_31\\_March\\_2026\\_Financial\\_Statements\\_to\\_31\\_March\\_2024\\_and\\_2024\\_Photos.pdf](#)

**Does your organization have any outstanding debts to the RMOW?**

No

**Does your organization currently receive Value In Kind from the RMOW?**

Yes

**If yes to the above, in what form?**

Up to 100 hours annual use of the upstairs meeting area in the Lost Lake PassivHaus.

**I agree to the terms above and confirm the statements made in this Application are true and complete.**

Yes

**First Name**

Trevor

**Last Name**

Ferrao

To view all of this form's submissions, visit [https://engage.whistler.ca/index.php/dashboard/reports/forms\\_new/data/179](https://engage.whistler.ca/index.php/dashboard/reports/forms_new/data/179)

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	<b>Annual Operating Costs</b>	<b>FFS Funding Request Year 1</b>	<b>FFS Funding Request Year 2</b>	<b>FFS Funding Request Year 3</b>
Admin Wages & Benefits	149,202	43,464	43,464	43,464
Program Wages & Benefits	295,643	195,643	195,643	195,643
Rent, Utilities	2,500	-	-	-
Equipment & Supplies	22,100	20,100	20,100	20,100
Advertising & Promotion	16,000	-	-	-
Capital Projects/Purchases	30,000	30,000	-	-
All Other Costs	143,024	31,693	31,693	31,693
<b>TOTAL</b>	<b>658,469</b>	<b>320,900</b>	<b>290,900</b>	<b>290,900</b>

FFS funds as a percentage of overall annual operating costs.

49%	46%	46%
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*\*Annual increases in FFS funding are not guaranteed. All FFS decisions are made during the annual budget process and multi-year agreements will only indicate the baseline funding amount approved by Council in year one.*

**Notes**

The Capital Purchase in Year 1 is for a 10'x20' storage container. WORCA currently rents a storage container at Nesters Storage for \$3,600 per year but it is now too small for all of our tools and e-bikes. A larger container would cost at least \$5,000 per year, so purchasing a storage container that has built in venting and power to charge our electric tools and e-bikes will be a more cost effective and efficient solution for long-term use.

The baseline funding amount of \$290,900 is a 3% increase over the \$282,450 funding for 2024 based on a 3% increase in wages due to inflation.

# WORCA

## Whistler Off Road Cycling Association Operating Budget for the year ended 31 March 2026

	<b>BUDGET</b>
	<b>1 Apr 2025 -</b>
	<b><u>31 Mar 2026</u></b>
<b>REVENUE</b>	
Membership Fees	105,000
General Donations	20,000
Sponsorship	25,000
Bike Camps	65,000
Trail Operations	320,900
Gaming Grant	15,000
Other Grants	5,000
Toonie Rides	10,000
The Back Forty	45,000
The Witsend	15,000
Merchandise	3,000
<b>TOTAL REVENUE</b>	<b><u>628,900</u></b>
<b>COST OF PROGRAMS</b>	
<b>DIRT CAMPS</b>	
Camp Wages	60,000
Camps WCB	1,500
Bike Camp Office Expenses	250
Bike Camp Supplies	2,000
Mountain Bike Mileage Expense	3,000
Training for Coaches	4,000
Rent - Red Roof Building	2,500
Credit Card and Database Fees	2,500
Insurance	4,000
<b>TOTAL DIRT CAMPS EXPENSES</b>	<b><u>79,750</u></b>
<b>EVENT EXPENSES</b>	
Toonie Ride Expenses	7,500
Events Wages	25,000
The Back Forty expenses	38,000
The Witsend expenses	9,000
<b>TOTAL EVENT EXPENSES</b>	<b><u>79,500</u></b>
<b>MERCHANDISE PURCHASES</b>	3,000
<b>TRAILS</b>	

Tools, Supplies and Storage	50,100
Trails Administrative Salaries	43,464
Trail Labour - Maintenance	192,343
Trail Labour - New Trail Construction	15,000
Trail Volunteer Expense	6,000
Trail Crew Training	5,000
WCB - Trails	2,693
Trails Staff Health Benefits	3,300
Vehicle Stipends	16,500
Insurance	7,500
<b>TOTAL TRAILS EXPENSES</b>	<b>341,900</b>
<b>TOTAL COST OF PROGRAMS</b>	<b>504,150</b>
<b>NET REVENUE</b>	<b>124,750</b>
<b>ADMINISTRATIVE EXPENSES</b>	
Advertising & Promotions	16,000
Database and Credit Card Fees	7,000
Professional Fees	600
Administrative Salaries	105,738
WCB Expense	1,630
Bank Charges	350
Meetings	8,000
Telephone	970
Miscellaneous Expenses	800
Licences and Subscriptions	4,000
Travel	1,200
Insurance	8,000
Depreciation Charge for Fixed Assets	31
<b>TOTAL ADMINISTRATIVE EXPENSES</b>	<b>154,319</b>
<b>OTHER INCOME</b>	
Interest Earned	7,500
<b>TOTAL OTHER INCOME</b>	<b>7,500</b>
<b>Excess (deficiency) of revenue over expenses</b>	<b>(22,069)</b>
<b>Transfer from New Trail Construction Reserve</b>	<b>21,000</b>
<b>Excess (deficiency) after reserve transfers</b>	<b>(1,069)</b>
Net Assets, beginning of year	175,342
Excess (deficiency) for the year	(22,069)
<b>Net Assets, end of year</b>	<b>153,273</b>

# WORCA

## Whistler Off Road Cycling Association Statement of Operations and Net Assets

	<u>1 Apr 2023 - 31 Mar 2024</u>	<u>1 Apr 2022 - 31 Mar 2023</u>
<b>REVENUE</b>		
Membership Fees	107,240	113,071
General Donations	17,102	9,848
General Fundraising	2,787	2,562
Raffle Sales	29,727	19,758
Sponsorship	36,074	64,245
Bike Camps	93,270	89,989
Trail Operations	269,000	249,000
Gaming Grant	15,000	15,000
Other Grants	31,554	16,247
Toonie Rides	11,810	11,499
The Back Forty	41,097	29,257
The Witsend	18,150	-
Other Events	2,300	-
Merchandise	1,730	4,770
CEBA Loan Forgiveness	20,000	-
<b>TOTAL REVENUE</b>	<b><u>696,841</u></b>	<b><u>625,246</u></b>
<b>COST OF PROGRAMS</b>		
<b>DIRT CAMPS</b>		
Camp Wages	93,145	92,674
Camps WCB	1,730	1,788
Bike Camp Office Expenses	169	223
Bike Camp Supplies	1,399	1,910
Bike use reimbursement for coaches	3,279	3,282
Commercial Operator fees	1,473	1,829
Training for Coaches	3,473	7,510
Rent - Red Roof Building	2,200	2,200
Credit Card and Database Fees	3,736	4,313
Camps Insurance	3,800	3,662
<b>TOTAL DIRT CAMPS EXPENSES</b>	<b><u>114,404</u></b>	<b><u>119,391</u></b>
<b>EVENT EXPENSES</b>		
Toonie Ride Expenses	7,964	3,738
The Back Forty Expenses	33,006	18,301
The Witsend Expenses	12,205	-
Other Event Expenses	2,300	-
Events Wages	20,731	-
Events WCB	297	-
<b>TOTAL EVENT EXPENSES</b>	<b><u>76,503</u></b>	<b><u>22,039</u></b>
<b>RAFFLE EXPENSES</b>	<b>7,199</b>	<b>2,868</b>
<b>MERCHANDISE PURCHASES</b>	<b>1,500</b>	<b>2,161</b>
<b>TRAILS</b>		
Tools, Supplies and Storage	28,684	30,144
Trails Administrative Salaries	42,145	37,773

Trail Labour - Maintenance	170,901	192,479
Trail Labour - Non-FFS	-	5,428
Trail Labour - New Trail Construction	35,484	23,327
Trail Volunteer Expense	4,144	4,413
Trail Signage	3,273	4,337
Trail Crew Training	3,668	5,455
WCB - Trails	3,552	3,294
Vehicle Stipends	12,092	10,556
Trails Insurance	6,693	3,052
<b>TOTAL TRAILS EXPENSES</b>	<b>310,636</b>	<b>320,258</b>
<b>TOTAL COST OF PROGRAMS</b>	<b>510,242</b>	<b>466,717</b>
<b>NET REVENUE</b>	<b>186,599</b>	<b>158,529</b>
<b>ADMINISTRATIVE EXPENSES</b>		
Advertising & Promotions	12,404	11,353
Database and Credit Card Fees	11,456	10,086
Professional Fees	535	482
Administrative Salaries	103,057	92,624
WCB Expense	1,525	1,256
Bank Charges	331	182
Meetings	6,390	6,156
Telephone	923	929
Miscellaneous Expenses	402	706
Licences and Subscriptions	3,702	3,606
Travel	495	1,984
Insurance	9,941	6,649
Bad debts	-	2,730
Depreciation Charge for Fixed Assets	56	74
<b>TOTAL ADMINISTRATIVE EXPENSES</b>	<b>151,217</b>	<b>138,817</b>
<b>OTHER INCOME</b>		
Gain on Sale of Fixed Assets	500	-
Interest Earned	12,003	5,691
<b>TOTAL OTHER INCOME</b>	<b>12,503</b>	<b>5,691</b>
<b>OTHER EXPENSES</b>		
Tax Liabilities Relating to Prior Years	130	198
<b>TOTAL OTHER EXPENSES</b>	<b>130</b>	<b>198</b>
<b>Excess (deficiency) of revenue over expenses</b>	<b>47,755</b>	<b>25,205</b>
Transfer to New Trail Construction Reserve	(20,000)	-
<b>Excess (deficiency) of revenue over expenses after transfers to reserves</b>	<b>27,755</b>	<b>25,205</b>
Net Assets, beginning of year	193,390	168,185
Surplus for the year	47,755	25,205
<b>Net Assets, end of year</b>	<b>241,145</b>	<b>193,390</b>



# WORCA

## Whistler Off Road Cycling Association Financial Position

	<u>March 31, 2024</u>	<u>March 31, 2023</u>
<b>Assets</b>		
<b>Current Assets</b>		
<b>Cash and Cash Equivalent</b>		
PayPal Account	2,581	8,239
RBC Chequing	1,374	1,147
RBC eBusiness Account	30,395	39,404
RBC Savings Account	54,909	110,142
RBC Gaming account	15,177	15,136
<b>Total Cash and Cash Equivalent</b>	<u>104,436</u>	<u>174,068</u>
Accounts Receivable	74,353	4,722
Prepaid Expenses	50,411	17,436
Cashable GIC	80,000	-
Short-term non-redeemable GIC	155,912	282,675
Other debtors	8,231	11,735
<b>Total Current Assets</b>	<u>473,343</u>	<u>490,636</u>
<b>Capital Assets</b>		
Equipment	1,247	1,247
Equipment Accumulated Depreciation	(1,081)	(1,025)
<b>Total Capital Assets</b>	<u>166</u>	<u>222</u>
<b>Total Assets</b>	<u>473,509</u>	<u>490,858</u>
<b>Liabilities</b>		
<b>Current Liabilities</b>		
Accounts Payable	2,811	3,576
Accrued Payroll	11,799	292
Accrued Expenses	-	6,000
Canada Emergency Business Account	-	60,000
Other Creditors	1,336	-
GST Payable	340	15,214
PST Payable	-	31
Deferred Revenue	216,078	212,355
<b>Total Current Liabilities</b>	<u>232,364</u>	<u>297,468</u>
<b>Non-Current Liabilities</b>	-	-
<b>Total Liabilities</b>	<u>232,364</u>	<u>297,468</u>
<b>Net Assets</b>		
New Trail Construction Reserve	120,000	100,000
Unrestricted Net Assets	121,145	93,390
<b>Total Net Assets</b>	<u>241,145</u>	<u>193,390</u>
<b>Total Liabilities and Net Assets</b>	<u>473,509</u>	<u>490,858</u>



Armoring on Train Wreck (May 2024)



Whistler High School Students Leadership PE Class working on Rainbow Creamsicle rebuild post fire thinning (May 2024)



Women's Trail Night (May 2024)



Whistler Waldorf Kid's Trail Week (May 2024)





Bridging work in the Cheakamus Area  
(May 2024)



Whistler Adventure School (WAS)  
Sustainable Trail Building Class - Bridge  
Building (June 2024)



Bridging Work on Flashback. Built to the width required for the Adaptive Mountain Bike  
Blue Trail standard (June 2024)