

FIRST QUARTER FINANCIAL REPORT

For the period ended March 31, 2024

Resort Municipality of Whistler
whistler.ca



INTRODUCTION

Quarterly financial reporting is prepared by the Resort Municipality of Whistler (RMOW) as a means of providing the community and Council with a regular overview of financial information.

This report includes three sections.

- | | |
|-------------------------------------|--|
| 1 Revenue & Expenditures | presents a review of consolidated revenues for the organization by category, and breakdown of both revenues expenditures by operating department. (pp 2-5) |
| 2 Project Expenditure | discusses project spending, both in aggregate and at the individual project level. (pp 6-10) |
| 3 Investments | reviews the RMOW's investment portfolio and associated income for the period. (p 11) |

All financial information is based on preliminary, unaudited information reported from the municipal financial system as of the report date. All revenue & expenditure amounts are presented on a non-consolidated basis which may give rise to some variations from amounts included in the actual Five-Year Financial Plan Bylaw. Non-consolidated means that subsidiary companies of the municipality (Whistler Housing Authority for example) are not included and interdepartmental sales and purchases have not been removed. Department results and project expenditures are supplementary information and provide additional detail for readers. Quarterly financial reporting follows the fiscal year of the municipality which is January 1 through December 31.

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REVENUE AND EXPENDITURES OVERVIEW

Revenue

Revenue ended the first quarter of 2024 at 96 per cent and divisional operating expenditures at 101 per cent of budgeted amounts. Operating budget amounts have been amended once in 2024. The figures presented here reflect as-amended amounts.

As mentioned in previous quarterly reports, a recovery in Whistler tourism took hold in 2022 and continued through 2023. This is most visible in RMOW financial results where it moves day skier parking and hotel tax higher. Both MRDT and parking revenues were growing meaningfully through 2022 and 1H23, with slowing growth first evident in 2H23 and a plateau, or perhaps the beginnings of a downturn taking shape more recently.

While some evidence exists that tourist visitation is slowing, the recovery in spending on services that are more *resident-facing* has continued to gain momentum. Revenue in categories including Transit Fares, Leases and Rent were significantly higher than expected in 1Q. Transit revenues for the month of March specifically exceeded amounts recorded in the same month in 2019. Revenues at Meadow Park Sports Centre (MPSC) were also stronger than expected. Also notable at MPSC was that the extra visitation (revenue) in the first quarter was accompanied by lower increases in expenditures than would be typical. And so those extra visitors to the facility in this case were accommodated at no additional cost to taxpayers.

The Building department remained busy in the first quarter, with the number of permits processed up +42 per cent compared to the same period in 2023. At the same time, a meaningful shift occurred in the nature of these permits, with lower-value renovation work replacing high-value whole-home projects. The result was that the total revenues generated by this department in the period were down -24 per cent compared to last year. The speed with which this change took hold and the magnitude of it have been a surprise. At a forthcoming meeting Council will be asked to consider a Budget Amendment that includes more context for this challenge and proposes some funding solutions.

Divisional Operating Expenditures

Divisional operating expenditures for the quarter were at 101 per cent of budgeted amounts for the first quarter. As is typical early in the year, where once-annual expenditures land in the quarter, it can make expenditures appear out of step with budgeted amounts, which are for the most part spread evenly over the twelve months of the year. This was the case in 1Q24 for Legislative Services (insurance renewal), Information Technology (software subscriptions) and Village Events & Animation (Summer Concert Series invoices). Each of these departments showed an unusually high variance between budget and expenditures, for specific reasons that suggest the spending variance will normalize as the year goes on.

Expenditures across all other departments were within 15 per cent of budgeted amounts, which is slightly higher than is typical for this point in the year but not alarming. Expenditure variances will continue to be monitored closely as the year progresses.

REVENUE AND EXPENDITURES TABLE

Resort Municipality of Whistler Summary of Operational Results For the three months ended March 31, 2024 (Unaudited)

	1Q 2024 Budget amended	1Q 2024 Actual	% of Budget	1Q 2023 Actual	YOY Change
Revenues					
Property Tax	25,409	(73,803)		(49,322)	
User Fees	1,125,123	1,034,053	92%	1,015,965	2%
Programs & Admissions	831,996	900,698	108%	737,888	22%
Permits and Fees	2,828,713	2,443,270	86%	2,510,247	-3%
Grants Revenue	250,979	358,471	143%	5,120,351	-93%
Transit Fares, Leases and Rent	1,066,046	1,416,759	133%	1,114,273	27%
Works and Service Revenue	173,750	71,775	41%	264,838	-73%
RMI and MRDT	6,159,788	6,021,488	98%	6,230,324	-3%
Investment Revenue	1,085,371	799,139	74%	541,080	48%
Other Revenue	942,235	895,094	95%	1,087,271	-18%
	<u>14,489,411</u>	<u>13,866,944</u>	<u>96%</u>	<u>18,572,915</u>	<u>-25%</u>
Divisional Operating Expenditures					
Mayor and Council	171,082	175,649	103%	180,086	-2%
CAO Office	522,560	541,965	104%	473,060	15%
Community Engagement and Cultural Service	4,089,226	4,273,723	105%	3,872,660	10%
Climate Action, Planning and Development	5,091,383	4,904,246	96%	4,299,815	14%
Infrastructure Services	6,617,254	6,085,207	92%	5,702,858	7%
Corporate Services & Public Safety	5,696,273	6,504,990	114%	5,747,505	13%
	<u>22,187,777</u>	<u>22,485,781</u>	<u>101%</u>	<u>20,275,984</u>	<u>11%</u>
Corporate Expenditures					
External Partner Contributions	4,180,716	3,038,600		3,267,724	
Long Term Debt	368,740	-		-	
Debt Interest	157,750	-		-	
Other General Corporate Expenditures	249,391	76,968	-	118,726	

Resort Municipality Of Whistler
Comparative Summary of Department Operations: REVENUES
For the three months ended March 31 (unaudited)

	Budget 1Q 2024	Actual 1Q 2024	% of Budget	Actual 1Q 2023	Change YOY
Mayor & Council	-	-		-	
Mayor and Council Total	-	-		-	
Administrator	-	24		-	
Human Resources	-	(311)		-	
CAO Office Total	-	(287)		-	
Communications	-	-		-	
CECS Division Admin	-	-		-	
Village Events and Animation	(31,625)	(14,380)		(8,553)	
Whistler Public Library	(51,539)	(42,845)	83%	(28,095)	52.5%
Recreation	(446,276)	(495,552)	111%	(532,507)	-6.9%
Meadow Park Sports Centre	(663,028)	(746,924)	113%	(592,373)	26.1%
Community Engagement & Cultural Svcs	(1,192,468)	(1,299,702) [▼]	109%	(1,161,528)	11.9%
CAPD Division Admin	-	-		-	
Parks Planning	(5,000)	(540)		(1,190)	-54.6%
Resort Operations	(259,524)	(442,753)	171%	(361,715)	22.4%
Climate & Environment	(313)	-		(224)	
Planning	(140,300)	(67,619)	48%	(210,126)	
Transportation Planning	(658,761)	(950,469)	144%	(959,754)	-1.0%
Building Department Services	(804,063)	(257,041)	32%	(312,293)	-17.7%
Climate Action, Planning & Development	(1,867,960)	(1,718,421) [▼]	92%	(1,845,303)	-6.9%
Facilities	(123,960)	(58,198)	47%	(51,587)	12.8%
IS Division Admin	-	-		-	
Engineering Services	(3,375)	(1,559)		(3,850)	
Roads and Drainage	(1,250)	-		-	
Central Services	(1,156,369)	(815,468)	71%	(849,791)	-4.0%
Solid Waste	(1,458,381)	(1,398,997)	96%	(1,443,196)	-3.1%
Water Fund	(24,170)	5,583		(5,758)	
Sewer Fund	(137,330)	(5,686)	4%	(15,101)	-62.3%
Infrastructure Services Total	(2,904,834)	(2,274,327) [▼]	78%	(2,369,283)	-4.0%
Finance	(33,681)	(14,677)		(22,678)	-35.3%
Legislative Services	(10,842)	95		(1,995)	-104.8%
Information Technology	(16,200)	(19,350)	119%	(15,750)	22.9%
Protective Services	(2,099,982)	(2,280,354)	109%	(2,070,864)	10.1%
RCMP	(131,229)	(31,830)	24%	(41,909)	-24.0%
Fire Rescue Service	(109,801)	(142,298)	130%	(152,771)	
CSPS Division Admin	-	-		-	
Corporate Services & Public Safety Total	(2,401,735)	(2,488,415) [▼]	104%	(2,305,966)	7.9%
General Fund	(1,068,821)	(733,503)	69%	(5,460,969)	
Corporate Accounts Total	(1,068,821)	(733,503) [▼]	69%	(5,460,969)	

Resort Municipality Of Whistler
Comparative Summary of Department Operations: EXPENDITURES
For the three months ended March 31 (unaudited)

	Budget 1Q 2024	Actual 1Q 2024	% of Budget	Actual 1Q 2023	Change YOY
Mayor & Council	171,082	175,649	103%	180,086	-2.5%
Mayor and Council Total	171,082	175,649	103%	180,086	-2.5%
Administrator	189,510	188,190	99%	181,426	3.7%
Human Resources	333,050	353,494	106%	291,634	21.2%
CAO Office Total	522,560	541,684	104%	473,060	14.5%
Communications	202,315	223,884	111%	159,380	40.5%
CECS Division Admin	408,705	362,472	89%	493,985	-26.6%
Village Events and Animation	978,122	1,173,510	120%	1,030,780	13.8%
Whistler Public Library	402,564	402,811	100%	376,999	6.8%
Recreation	947,693	899,790	95%	851,068	5.7%
Meadow Park Sports Centre	1,149,827	1,211,256	105%	1,072,948	12.9%
Community Engagement & Cultural Svcs	4,089,226	4,273,723	105%	3,985,160	7.2%
CAPD Division Admin	91,675	102,404	112%	89,940	13.9%
Parks Planning	172,142	195,063	113%	181,478	7.5%
Resort Operations	1,349,542	1,261,524	93%	1,103,612	14.3%
Climate & Environment	212,692	171,144	80%	141,896	20.6%
Planning	635,567	573,289	90%	499,628	14.7%
Transportation Planning	2,025,008	2,135,043	105%	1,928,690	10.7%
Building Department Services	604,757	472,784	78%	354,571	33.3%
Climate Action, Planning & Development	5,091,383	4,911,250	96%	4,299,815	14.2%
Facilities	738,530	622,568	84%	667,191	-6.7%
IS Division Admin	181,196	196,754	109%	153,714	28.0%
Engineering Services	145,604	162,184	111%	144,977	11.9%
Roads and Drainage	853,574	961,061	113%	854,124	12.5%
Central Services	835,467	747,006	89%	768,460	-2.8%
Solid Waste	1,716,131	1,347,314	79%	1,176,582	14.5%
Water Fund	878,679	617,286	70%	685,240	-9.9%
Sewer Fund	1,698,211	1,418,872	84%	1,252,570	13.3%
Infrastructure Services Total	7,047,392	6,073,047	86%	5,702,858	6.5%
Finance	435,136	472,548	109%	(94,638)	-599.3%
Legislative Services	631,858	931,884	147%	1,391,632	-33.0%
Information Technology	753,250	1,082,338	144%	1,003,908	7.8%
Protective Services	929,731	1,020,558	110%	817,133	24.9%
RCMP	1,349,902	1,429,863	106%	1,170,503	22.2%
Fire Rescue Service	1,509,479	1,429,863	95%	1,361,514	5.0%
CSPS Division Admin	86,917	94,857	109%	97,452	-2.7%
Corporate Services & Public Safety Total	5,696,273	6,461,910	113%	5,747,505	12.4%
General Fund	2,879,305	72,026	3%	3,264,427	
Corporate Accounts Total	2,879,305	72,026	3%	3,264,427	

PROJECTS

Projects aim to deliver specific unique and non-recurring outcomes (often, but not always capital in nature) to the community. Because these works can be significant in size, particularly in aggregate, they are funded from municipal reserves. Each year, projects and the planned spending associated with each are presented for consideration with the Budget Guidelines. Individual project budgets may be revised throughout the year and when necessary, changes to Divisional project budget allocations may be made via amendments to the Five-Year Financial Plan.

In the first three months of 2024, \$3.3 million was spent on municipal projects, or 7.7 per cent of total budgeted amounts of \$43.4 million. This compares to average project spending numbers for the first nine months of the last five years of 5.6 per cent.

The first part of the year is typically where project planning and procurement activities fall, and small amounts of expenditures incurred. Construction is more likely to occur in the summer and autumn months, when the weather is more favourable. And so the projects with highest per cent spending at this point in the year tend to be studies, surveys, and strategy work, rather than work on built assets. It is also true that the scheduling of projects throughout the year takes into consideration the capacity of each team, and so not every projects is planned to be under way on Jan 1. The RMOW has several standalone multi-million dollar projects under way, each of which span multiple years. These include: upgrades to Municipal Hall and the Public Safety Building, and the rejuvenation of both Rainbow Park and Meadow Park. In addition, a renewal of the wastewater system is under way, which spans a large number of individual assets within the system and over the period 2021 – 2028 proposes work valued at over \$63 million. Given the scale, scope, and financial impacts of these projects, regular updates on them can be expected going forward.

Important to note that project budget expenditures noted in the following tables are net of grant funding. For this reason, numbers related to projects that benefit from grant funding can seem unusual. Spending may appear to be in excess of planned budget (where grant funding is received after work is completed) or the total spending amount may at times be negative (where grant funding is received before work is completed). These amounts typically normalize as the year progresses.

Summary of Project Expenditures

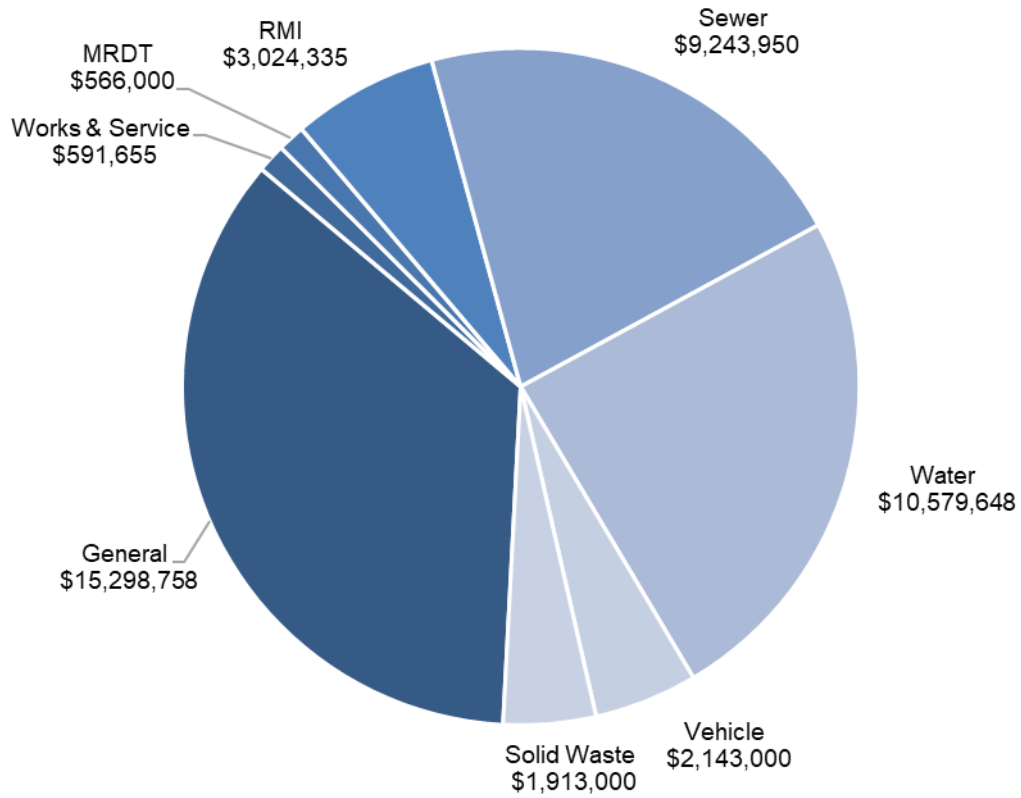
For the three months ended March 31, 2024 (unaudited)

	2024 Budget	2024 Expenditures	% of Budget	
CAO Office				
A089	CAO Initiatives	45,000	8,375	19%
A102	Smart Tourism Strategy	50,000	20,250	41%
H002	Collective Bargaining	30,000	1,162	4%
H015	Cultural Awareness	20,000	-	
H017	Diversity, Equity & Inclusion	35,000	15,000	43%
Division Total: CAO Office		180,000	44,787	24.9%
Climate Action, Planning and Development				
A074	Interpretive Panels	40,371	5,895	15%
A094	Lamppost Banners	26,000	24,777	95%
B010	Parks	396,500	2,617	1%
C012	Conference Centre Annual Building Reinvestment	150,000	-	
P005	Village Enhancement	75,000	15,114	20%
P053	Parks and Valley Trail Strategy	35,000	-	
P064	Planning Initiatives	174,000	(278,963)	-160%
P079	Energy & Climate Program	57,000	26,420	46%
P081	Recreational Trail Maps Upgrade and Web Maps	41,683	-	
P085	Building Department Initiative	180,000	6,461	4%
P086	Park Use Bylaw Update and E-Device Policy Adoptior	20,000	4,000	20%
P091	Data Collection and Monitoring	15,000	804	5%
P093	Disc Golf Feasibility Study	15,000	-	
P100	EV Chargers	(183,638)	20,651	-11%
P101	Parks Accessibility	11,493	-	
P102	River of Golden Dreams Improvements	192,000	19,747	10%
P106	Priority Habitat Management Strategy	45,000	-	
P109	Railway Crossings Safety Improvements	84,177	-	
P113	Public Art Repair	20,000	-	
P115	Alpha Lake Projects	173,470	8,692	5%
P116	Millar Creek Lands Acquisition	180,000	4,620	3%
P117	Active Transport Infrastructure - Secure Bike Parking	45,000	-	
P118	Environmental Protection Bylaw Update	20,000	800	4%
P119	Taluswood Park Rejuvenation	50,000	-	
P121	Lakeside Park Climate Adaptation & Resilience	15,000	-	
S018	Community Wildfire Protection	858,944	(2,136)	0%
T021	Valley Trail Reconstruction	75,000	225	0%
T080	Pemberton Commuter	50,000	-	
X008	Recreation Trail Program	75,000	3,794	5%
X012	Park Operations General Improvement	200,000	28,132	14%
X079	Seismic and emergency power review	35,000	-	
X084	Tennis Court Reconstruction	20,000	-	
X086	Park and Trail Asbuilt Surveys	26,000	13,631	52%
X116	Meadow Park Rejuvenation	750,000	33,830	5%
X117	Valley Trail Access and Safety Improvements	365,507	144	0%
X121	Recreational Trails and Trailheads	15,000	4,553	30%
X130	Park Washroom Rejuvenation	239,000	828	0%
X140	CECAP Trail Hardening	20,000	-	

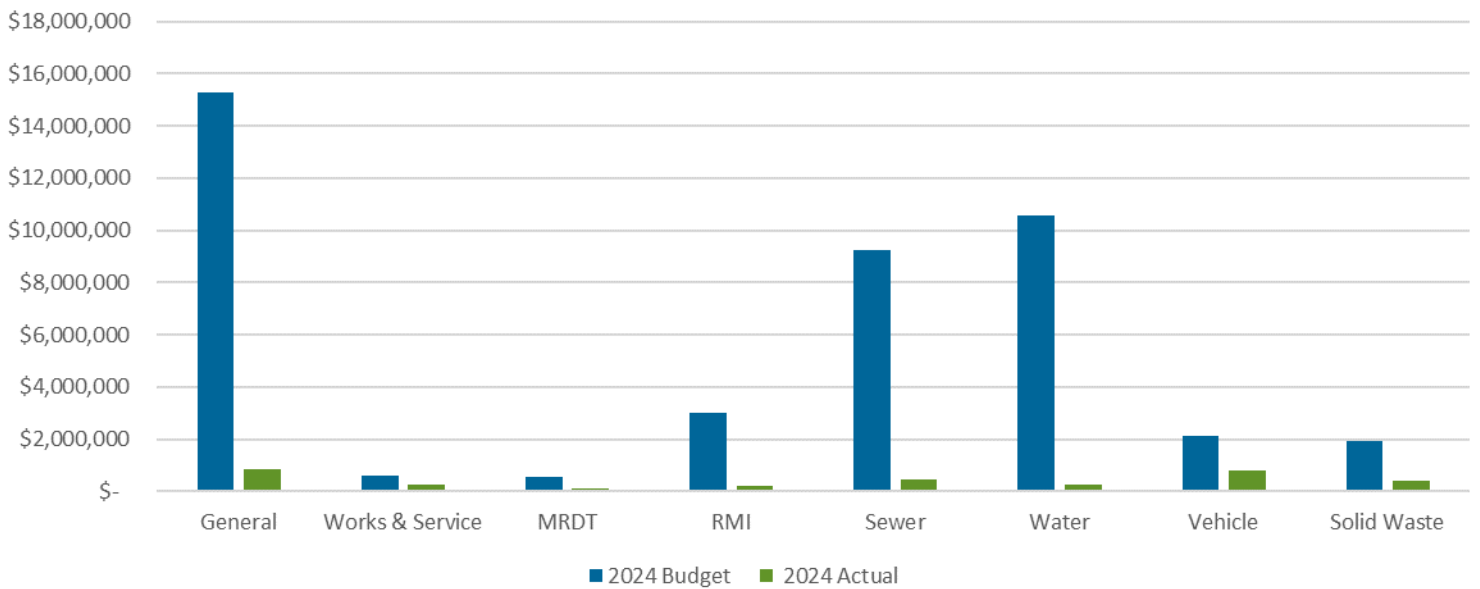
		2024 Budget	2024 Expenditures	% of Budget
Climate Action, Planning and Development (con't)				
X145	Rainbow Park Rejuvenation	965,064	122,825	13%
X152	Village Stroll Tree Strategy	105,999	524	0%
X166	Building energy efficiency review	22,000	-	
X179	Recreational Trail Bridge Replacement	89,123	8,000	9%
X194	Blackcomb Way Glacier Lodge Sidewalk Replacemer	75,000	-	
Division Total: Climate Action, Planning and Development		5,864,693	75,985 #	1.3%
Community Engagement and Cultural Services				
A088	Cultural Initiatives	65,000	47,500	73%
A095	Whistler Institute	50,000	-	
A100	Targeted Engagement	75,000	-	
A101	Website Development	100,735	-	
L002	Library Collection	155,000	52,852	34%
L012	Library Enhancement Grant	111,000	7,693	7%
M001	Recreation Equipment	127,940	20,919	16%
M002	Recreation Infrastructure Replacement	940,000	40,546	4%
P033	Whistler Olympic Plaza Ice Rink	42,625	18,666	44%
Division Total: Community Engagement and Cultural Servi		1,667,300	188,176	11.3%
Corporate Services & Public Safety				
C075	Asset Retirement Obligations	30,000	-	
C080	Legislative Services	80,000	29,730	37%
C085	Protective Services	240,000	120,543	50%
C087	Digitization of Records	265,000	67,272	25%
I001	Computer Systems Replacement	165,500	(32,019)	-19%
I005	Local Infrastructure & Server Room	452,500	75,566	17%
I006	Corporate Software	244,875	57,927	24%
I014	RMOW Geographic Information System (GIS)	38,000	-	
I017	RMOW City Works	154,445	-	
P120	Public Safety and Civic Building Strategy	50,000	-	
S013	Firefighting Equipment and Replacement	210,200	40,098	19%
S056	Wildfire Protection	140,000	59,639	43%
Division Total: Corporate Service & Public Safety		2,070,520	418,756	20.2%
Infrastructure Services				
B001	Municipal Hall	1,127,500	30,703	3%
B002	Public Safety Building	2,912,580	137,463	5%
B003	Public Works Yard	442,500	41,985	9%
B004	Meadow Park Sports Centre	591,655	254,904	43%
B005	Library	115,000	8,573	7%
B007	Fire Halls	300,500	(1,475)	0%
B008	Other Buildings	388,000	29,430	8%
B012	Whistler Village Land Company	168,000	93,184	55%
B017	Solid Waste Buildings and Structures	178,000	1,287	1%
B018	The Point	50,000	-	
B200	Electrical Services	192,500	52,658	27%
B700	Village	240,000	11,568	5%
B703	Domestic Water Upgrades	40,000	7,775	19%
B707	Transit Shelters	105,000	903	1%
E063	Compost Facility Annual Reconstruction	100,000	-	

		2024 Budget	2024 Expenditures	% of Budget
Infrastructure Services (con't)				
E088	Solid Waste Annual Reconstruction	1,520,000	410,403	27%
E130	Solid Waste Outreach Program	90,000	2,398	3%
E200	Water Annual Upgrades	350,000	44,985	13%
E201	Reservoirs and Intakes Upgrades	450,000	13,499	3%
E202	Water Well Upgrades	300,000	-	
E203	Water Pump Station Upgrades	5,213,598	82,586	2%
E204	Pressure Reducing Valve Station Upgrades	75,000	-	
E205	Watermain Upgrades	2,550,000	12,529	0%
E206	Water SCADA Upgrades (Sewer)	123,950	-	
E206	Water SCADA Upgrades (Water)	61,050	-	
E208	Water Metering Program Implementation	1,070,000	9,556	1%
E210	Water Operating Capital	510,000	81,543	16%
E300	Sewer Annual Upgrades	250,000	-	
E301	Sewer Lift Station Upgrades	450,000	-	
E303	Sewer Trunk Main Upgrade	50,000	3,333	7%
E306	Sewer SCADA Upgrades	185,000	-	
E310	Sewer Operating Capital Improvements	675,000	96	0%
E320	Sewer Main Upgrades	1,650,000	35,500	2%
E400	WWTP Annual Upgrades	150,000	14,739	10%
E401	WWTP Primary Treatment Upgrades	2,150,000	88,374	4%
E402	WWTP Fermenter Upgrades	350,000	-	
E403	WWTP Biological Reactor Upgrades	300,000	10,376	3%
E404	WWTP Solids Handling Upgrades	700,000	238,185	34%
E405	WWTP Secondary Treatment Upgrades	100,000	-	
E406	WWTP SCADA Upgrades	35,000	-	
E407	WWTP Tertiary Treatment Upgrades	1,500,000	20,845	1%
E408	District Energy System Upgrades	100,000	-	
E409	WWTP Building Upgrades	350,000	25,957	7%
E410	WWTP Operating Capital Upgrades	125,000	-	
T001	Upgrade Roads	1,590,000	3,243	0%
T006	Fitzsimmons Creek Gravel Removal	475,000	623	0%
T027	Fitzsimmons Creek Debris Barrier Monitoring	100,000	11,543	12%
T028	Bridge Reconstruction Program	60,000	-	
T052	Flood Plain Mapping & Mitigation	270,000	-	
T057	Air Quality Monitoring Cheakamus Crossing	65,000	-	
T061	Traffic Studies and Initiatives to support TAG	70,000	20,375	29%
T063	Traffic Light System renewals	20,000	-	
T075	Highway Intersection Upgrades	20,000	-	
T077	GIS Layer Update - Transportation	20,000	-	
X133	Solid Waste Building Upgrades	25,000	-	
Y001	Fleet Replacement	2,143,000	796,512	37%
Y014	Central Services Annual Reconstruction	335,000	-	
Division Total: Infrastructure Services		33,577,833	2,596,158	7.7%
Total RMOW		43,360,346	3,323,862	7.7%

2024 Project Funding Sources By Reserve



2024 Project Funding By Source



INVESTMENTS

Long-term investment holdings of the RMOW at March 31, 2024 had a value of \$64,496,182. A list of these holdings is provided below.

The RMOW holds investment balances in order to earn investment income on funds that are not currently required for operations, projects or near-term capital purposes. Funds held for long-term capital purposes often make up the largest portion of the investment holdings. These amounts represent savings accumulated over time that will typically not be expended until years in the future. Operating cash balances also exist, particularly in 3Q when most property tax payments are received by the RMOW. Conversely, investment holdings are often at their lowest in the months just prior to the property tax collection date.

Investment income for the three months ended March 31, 2024 was \$799,139 (unaudited). This represents 79 per cent of the total budgeted investment income for the period. While long-term investment balances can be expected to remain reasonably steady throughout the year, interest income also includes income generated from short term deposits. Because the value of these changes meaningfully through the year, as described above, the interest generated by these investments will also tend to be highest in the second half of the year and lower in the first half. The seasonal nature of short term investments also means that outcomes for the year are quite dependent on prevailing rates at the time that taxes are collected. In 2023, the investing environment was quite favourable, and interest income for that year reflected this. For 2024, rates are somewhat less favourable for depositors and so the outcome in this year might be expected to be slightly less impressive. More detail will be available at the time of the second quarter report.

Within the longer-term investment portfolio, RMOW continues to seek opportunities to maximize investment income while also guarding against future uncertainty. The shift away from individual bond holdings continues with a preference for MFA pooled investment products.

Investment income is allocated to reserves to fund future expenditures with some allocated to operations throughout the year.

Investment	Par Value 03/31/2024
<i>Pooled Funds & ETFs</i>	
MFA Short Term Bond Fund	31,334,461
MFA LT Investment - FFDMAC	2,026,873
iShares, 1-5yr Laddered Govt Bond Index	4,986,276
<i>LT Deposits</i>	
Kootenay Savings	3,000,000
Canadian Western Bank	5,000,000
Coast Capital	10,000,000
Coast Capital	1,651,547
<i>Bonds</i>	
Municipal Finance Authority BC	4,986,156
Province of BC, Due 12/18/2027 1.89%	1,510,868
Total LT Investments	64,496,182