

October 31, 2023

Chelsey Roberts, A.Sc.T,
Resort Municipality of Whistler
4325 Blackcomb Way
Whistler, BC V8E 0X5

Dear Ms. Roberts,

Three submissions were received for Tender E20307 by closing time on October 24th at 2 pm PST. Submitted bids are summarized in Table 1 following.

Table 1 - Bid Summary

	Coastal Mountain Excavations Ltd. (CME)	Drake Excavating	NAC Constructors Ltd.	Engineer's Estimate
Tender Price incl. optional work (excl. GST)	\$7,816,990	\$6,138,500	\$7,697,023	\$8,617,000
Exceptions	None	None	None	-

The tender price summary for CME was corrected for minor mathematical errors from \$7,817,190 to \$7,816,990. The corrected tender price is less than 1% different than the presented tender price and therefore, as per MMCD 15.4 c) ii) of Instructions to Tender Part II, the tender price is still valid.

The Engineer's Estimate was determined to be \$8,617,000 with an estimated variability of -15% to 20% which is equivalent to \$7,325,000 to \$10,341,000. It can be seen from Table 1 that the Contractor Tender Prices are lower than the Engineer's Estimate, with Drake Excavating having the lowest Tender Price of \$6,138,500. Table 2 is attached to the end of this memo and summarizes the Engineer's Estimate in comparison with the three tender amounts.

Discussion

There were three bids received for this project and all three were estimated below the Engineer's Estimate. CME's and NAC's bids were 9 and 11% lower than the Engineer's Estimate, respectively. Drake Excavating's bid was 29% lower than the Engineer's Estimate. All bids, given that they are less than the Engineer's Estimate, are considered to be of good value. CME, Drake and NAC had construction periods of 10, 13 and 18 months, respectively. Given that Drake has presented the lowest bid price and a moderate construction schedule, the recommended contractor for this tender is Drake Excavating.

The recommended bidder, Drake Excavating, is based in Maple Ridge and has completed similar civil and mechanical works, including the RMOW Water Supply Improvements Phase 1, RMOW Watermain Upgrades and RMOW Lift Station Upgrades. We are comfortable with the presented tender price because Drake Excavating is an experienced, reliable, and well-known contractor who has worked with RMOW and the Project Manager (HDR) on past projects.

As the submission from Drake Excavating is compliant with the bid requirements and is the lowest bid, we recommend that the Resort Municipality of Whistler consider awarding Drake Excavating Ltd the project, including optional work, in the amount of \$6,138,500.00 plus GST.

We also recommend that Whistler retain a construction contingency, in the amount of not less than 10%, or around \$610,000, to address any unforeseen conditions or revisions to the scope during the construction program.

Should you have any questions please contact the undersigned.

Sincerely,
HDR Corporation

A handwritten signature in blue ink, appearing to read 'W Bayless', with a stylized flourish at the end.

Walt Bayless, P.Eng
Project Manager