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March 13, 2023

Our Reference: 32564

Resort Municipality of Whistler
4325 Blackcomb Way
Whistler, BC V0N 1B4
Email submission: croberts@whistler.ca

Attention: Chelsey Roberts

Dear C. Roberts:

Reference: 2023 Water and Sewer Fixtures & Fittings

As you are aware, tenders closed for the above contract on February 21, 2023 at 2:00 p.m. Three completed tenders were received and reviewed by ISL for accuracy. The tender values appear as below:

<u>Contractors:</u>	<u>Tender price (exclusive of GST)</u>
Fontaine Site Services Inc.	\$819,000.00
Coastal Mountain Excavations	\$1,311,532.66
Drake Excavating Ltd.	\$1,439,000.00

All the tenders and the values have been checked and are correct arithmetically for the amounts shown above. Some tenders had mathematical errors; however, these errors did not affect the ranking of the tenderers.

Fontaine Site Services Inc.'s tender was not in compliance with Resort Municipality of Whistler's Instructions to Tenderers. The reasons are as follows:

ITT Part II - 5.2 - Tender Requirements

A tender must be accompanied by tender security ("Bid Security") in the form of a bid bond, cash, bank draft or letter of credit. Contractor did not include any form of bid security with their Tender submission.

The works associated with this infrastructure improvement project are very unique in terms of scope and risk. As such, estimating the associated costs has very little precedence. In addition, a variance of 31 percent shown between the Engineers estimate (\$999,180) and the lowest qualifying bid is also due to current market volatility. Based on the above, we recommend awarding the contract to the compliant, low bidder, which in this case is Coastal Mountain Excavations Ltd., for \$1,311,532.66, exclusive of GST.

Should you have any concerns or require additional clarification in this regard, please call.

Sincerely,

Graham Schulz, P. Eng.
Contract Administrator

GS/pdr
Attachment